

Gail Segal - Class of 1971

Executive Vice President LW Investment Management, Inc.

Gail recently joined LW Investment Management, an emerging markets investment company with its primary focus on natural resources in Latin America. Founded in December, 2007, the company currently manages approximately US\$140 million. As Executive Vice President, Gail is in charge of spearheading the marketing effort of the firm, and is a member of the Investment Committee of both the LW Natural Resources Opportunities Fund and the LW Latin America Short Duration Fund.

A 20-year institutional banking veteran and one of the pioneers of the emerging markets, Gail was Managing Director for Bank of America's emerging markets sales, trading and research business and a member of the Board of Directors of the Emerging Markets Traders Association for many years. Gail began her banking career at the Continental Illinois National Bank and Trust Company (CINB) in New York. In 1982, she was sent to Mexico as a senior management designated troubleshooter during the peso crisis. She moved to Boston in 1984 to focus on debt restructurings for middle market clients, including advising and participating in leveraged buyouts and providing capital markets solutions, primarily for larger corporates. In 1987, Gail returned to New York to help build CINB's emerging markets business. Under her leadership, the bank, renamed Bank of America in 1994 following a merger, became a major dealer, trading assets in about 20 countries for a global client base which ranged from private wealth managers to large institutional funds.

Originally from Montreal, Canada, Gail earned her masters in business from the Thunderbird School of Global Management and her bachelor degrees in French and Spanish, and Business Administration from the University of Maryland. Gail became an avid baseball and basketball fan when her sons starting playing those sports.

Gail is setting up a scholarship fund for the Franklin Alumni Association to be used in 2011.

